



umicore

2016 Q3 Update

21 October 2016



Highlights Q3 2016

- Revenues +7% reflecting solid growth across business groups:
 - Catalysis +10%: strong growth in Automotive Catalysts for LDV and HDD
 - Energy & Surface Technologies +8%: growing demand for Rechargeable Battery Materials used in transportation segment
 - Recycling +7%: higher processed volumes and solid supply in Precious Metals Refining
- Strategic growth investments on track
- Maintenance shutdown in Hoboken brought forward to December 2016: overall ramp-up plan not impacted

Outlook 2016

Umicore expects full year recurring EBIT to be in the previously guided range of € 345 to € 365 million* despite the effect of the rescheduled shutdown of the Hoboken smelter at the end of the year.

*including the contribution of Zinc Chemicals for the full year



Business review Q3 2016



2016 Q3 business review

Revenues +10%:

- Continued strong growth in **Automotive Catalysts**:
 - Solid demand for LDV catalysts; in line with car market globally and outperforming in China and Europe
 - Good exposure to successful gasoline platforms, in particular direct injection gasoline engines
 - Higher demand for HDD catalysts in Europe and Asia
- Higher revenues for **Precious Metals Chemistry**

Construction of new production plant for automotive catalysts in Thailand completed: first deliveries expected in Q1 2017



2016 Q3 business review

Revenues +8%:

- Continued strong growth in **Rechargeable Battery Materials**, driven by increasing demand from transportation segment
- Increased revenues in **Cobalt & Specialty Materials** reflecting higher contribution from cobalt and nickel refining and ceramics & chemicals
- Higher revenues for **Electroplating** across product groups
- Revenues in **Electro-Optic Materials** impacted by reduced contribution from refining and recycling
- Lower revenues for **Thin Film Products** as a result of competitive pressure in large area coatings

Expansion for NMC cathode materials on track:

- Ongoing expansion projects in China: to be commissioned before end of 2016
- Program to triple capacity: new capacity due to come on stream as of H2 2017



2016 Q3 business review

Revenues +7%:

- Higher revenues for **Precious Metals Refining**:
 - Higher processed volumes following recent expansion investments
 - No material impact from metal prices
 - Solid supply conditions
- Higher revenues for **Jewellery & Industrial Metals, Platinum Engineered Materials** and **Technical Materials**
- Stable contribution from **Precious Metals Management**

Capacity expansion program in Hoboken on track:

- Auxiliary investments due to be completed by the end of this year
- Maintenance shutdown smelter in Hoboken brought forward to December 2016: overall ramp-up plan not impacted

Discontinued operations

Lower revenues for **Zinc Chemicals** as a result of reduced demand for fine zinc powders used in protective coatings

Lower revenues for **Building Products**:

- Lower demand in Europe, in particular France, and sales volumes outside Europe impacted by project delays
- Umicore lodged two appeals against decision and fine of French Competition Authority

Corporate – **Element Six Abrasives**

- Lower year-to-date contribution to Umicore's REBIT
- Some quarter on quarter improvement in Oil and Gas drilling

Wrap-up

- **Revenues +7%** reflecting solid growth across business groups
- Strategic **growth investments** on track
- Maintenance **shutdown in Hoboken brought forward** to December 2016: overall ramp-up plan not impacted
- **Full year recurring EBIT** expected to be in the previously guided range of **€345 - €365 million*** despite rescheduled shutdown of Hoboken smelter

*including the contribution of Zinc Chemicals for the full year

Financial calendar

10 February 2017	Full Year Results 2016
25 April 2017	Ordinary General Meeting of Shareholders
25 April 2017	2017 First Quarter Trading Update
31 July 2017	Half Year Results 2017



Forward-looking statements

This presentation contains forward-looking information that involves risks and uncertainties, including statements about Umicore’s plans, objectives, expectations and intentions.

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