



umicore

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# 2017 Q1 Update

25 April 2017

# Highlights Q1 2017

- **Strong growth in revenues from continued operations (+13%):**
  - Energy & Surface Technologies +29%: substantial growth in Rechargeable Battery Materials and higher demand and prices in Cobalt & Specialty Materials
  - Catalysis +9%: growth in Automotive Catalysts for LDV and HDD
  - Recycling +4%: growth in all activities
- Strategic growth investments in clean mobility materials and recycling on track
- Resolution with BASF and Argonne over NMC patent infringement claims
- Successful completion of a € 330 million private debt placement

# Outlook 2017

Umicore expects full year recurring EBIT to be in a range of € 370 million to € 400 million assuming current market conditions continue to prevail. Excluding discontinued operations, this equates to a range of € 355 million to € 385 million and would represent an increase of 11% to 20% compared to 2016.

# Business review Q1 2017



# 2017 Q1 business review

Revenues +9%:

- Solid growth in **Automotive Catalysts**:
  - Higher revenues for LDV catalysts
  - Umicore growing faster than global car market, despite less favourable mix in certain regions
  - Outperforming Chinese market and in line with European market
  - Higher demand for HDD catalysts in Europe and Asia
- Higher revenues for **Precious Metals Chemistry**

Ramp-up of production in new automotive catalysts plant in Thailand

Acquisition of remaining 50% stake in South Korean automotive catalyst JV



# 2017 Q1 business review

Revenues +29%:

- Substantial growth in **Rechargeable Battery Materials** driven by strong demand from transportation segment
- Significantly higher revenues in **Cobalt & Specialty Materials** as a result of higher demand and prices
- Higher revenues for **Electroplating** and **Thin Film Products** reflecting higher demand
- Slightly lower revenues in **Electro-Optic Materials**

Program to triple total cathode material capacity by end of 2018 on track: new capacity will gradually come on stream as from 2H 2017



# 2017 Q1 business review

Revenues +4%:

- Slightly higher revenues for **Precious Metals Refining**:
  - Stable volumes as operations started up gradually after shutdown
  - More supportive metal prices; demand for specialty metals remains subdued
  - Supply conditions largely unchanged
- Higher revenues in other business units reflecting improved market conditions

Ramp-up of additional capacity in Hoboken is gathering pace and will lead to higher processed volumes compared to 2016

# Wrap-up

- **Strong revenue increase in continued operations (+13%)** particularly for clean mobility materials
- **Strategic growth investments** in clean mobility materials and recycling **on track**
- **Full year recurring EBIT expected to be in a range of €370 million to €400 million** assuming current market conditions continue to prevail. Excluding discontinued operations, this equates to a range of €355 million to €385 million and would represent an increase of 11% to 20% compared to 2016



# Financial calendar

<b>31 July 2017</b>	Half Year Results 2017
<b>24 October 2017</b>	Trading update Q3 2017
<b>9 February 2017</b>	Full Year Results 2017



## Forward-looking statements

This presentation contains forward-looking information that involves risks and uncertainties, including statements about Umicore’s plans, objectives, expectations and intentions.

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