# Solution of the second second

## **Umicore Investor Presentation**

June 2021



## Introduction to Umicore

## We are a global materials technology and recycling group





One of three global leaders in emission control catalysts for light-duty and heavy-duty vehicles and for all fuel types



A leading supplier of key materials for rechargeable batteries used in electrified transportation and portable electronics



The world's leading recycler of complex waste streams containing precious and other valuable metals

## With a unique position in clean mobility materials and recycling





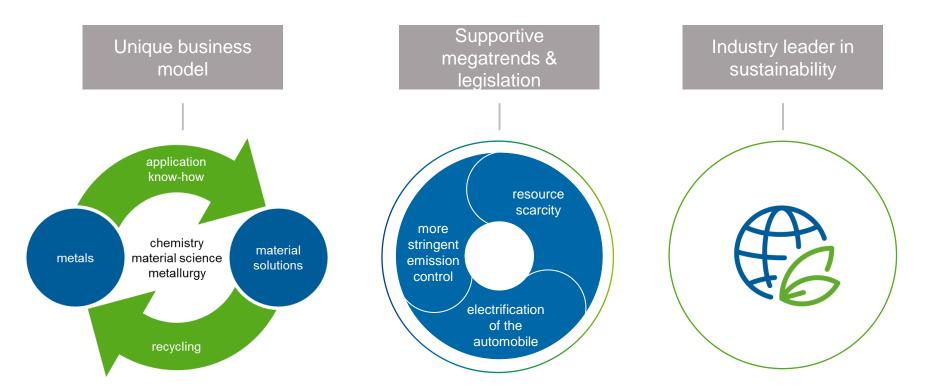
Plug-In Hybrid Electric Vehicle Umicore provides: Battery cathode materials and emission control catalysts

Fuel cells Umicore provides: Electro-catalyst and battery cathode materials

Present across all drive trains and offering sustainable closedloop services

### Built on sound foundations





We help improve air quality, make electrified transport possible and tackle resource scarcity

## Unique position in Automotive Catalysts



#### Strong growth drivers:

Tightening emission norms for LDV and HDD, in particular in China, Europe and India

Significant value uplift especially in gasoline catalysts

Increasing share of gasoline platforms in the global mix

Increasing uptake of fuel cell drivetrains

Umicore **best positioned** to capture growth in growing gasoline segment; technology leader in cGPF platforms in China and Europe

Umicore **well positioned** to capture growth in HDD segments

Umicore expanding capacity in fuel cells



## Unique position in Rechargeable Battery Materials for xEV



**Electrification** confirmed as main avenue to drastically reduce vehicle emissions in mid- and long-term

Strongly supported by **legislation** and evidenced by massive roll-out of car OEM's e-mobility strategies

Increasing electrification drives strong market demand in mid and long-term

Technology roadmap offers ample room for innovation and differentiation

Product

Process

Closed loop offering

**Umicore uniquely positioned** to address long-term requirements of this industry, while managing short-term fluctuations with agility

Full spectrum of highest quality cathode materials

Process technology and ability to scale up fast

Innovation pipeline spanning next 20 years

Integrated supply chain and battery recycling



## Unique position in Recycling





Metallurgical leadership and proprietary technologies for treating complex residues and byproducts



**Closing the loop** in product businesses by offering recycling services



Over 200 different input streams



Recovery of more than **20 different metals** 

Increasing resource scarcity and need for closing the loop Growing complexity of materials to recycle Increased availability of complex materials, in particular end-of-life materials Eco-efficient recycling processes are becoming the norm

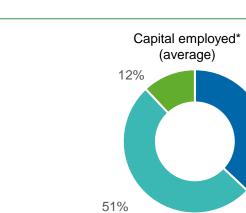
Umicore uniquely positioned to capture growth as the **world's largest and most complex** precious metal recycler with **world class environmental and quality standards** 

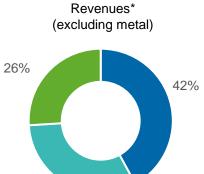
#### A focused Group structure



37%









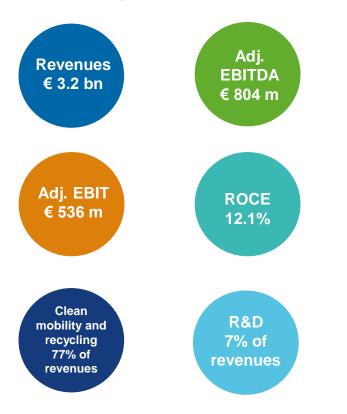
Adj. EBIT\*

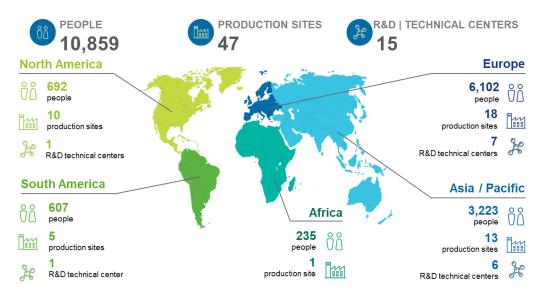
\* FY 2020 data; corporate not included

32%

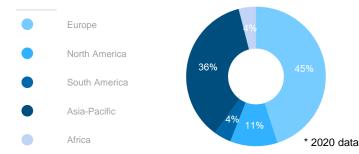
## With a robust financial performance and a global presence

Key figures (FY 2020)





**REVENUES BY GEOGRAPHY\*** 



9

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## Umicore's strategy - Horizon 2020

## Horizon 2020 as presented in 2015... successfully delivered





|                   | Clear leadership in<br>clean mobility<br>materials and<br>recycling | Turned sustainability<br>into a greater<br>competitive edge | E Contraction of the second se |
|-------------------|---|---|--|
| ×2 <sup>4</sup> / | Rebalanced the portfolio & earnings contributions                   | Doubled the size of<br>the business in terms<br>of earnings | <u>A</u>   |

### Clear leadership in clean mobility & recycling A leap forward over the Horizon 2020 timespan







Strong market share gains in LDV gasoline applications, in particular in China and Europe

Leading light-duty catalyst supplier in China since 2019

Strongly growing HDD business in China and Europe

Growing traction for fuel cells and new production plant in Korea for fuel cells catalysts fully ramped up Record €1.1bn investments in cathode materials expansion since 2016 in Korea, China and Poland

Construction of first industrial-scale cathode materials production plant in Europe

Sizeable multi-year strategic supply agreements with LG Energy Solutions and Samsung SDI for NMC cathode materials

Integrated battery materials footprint enhanced through Kokkola acquisition Successful ramp-up of new capacity and enhanced capabilities in Hoboken

Record performance in 2020 with a nearly doubling of adjusted EBIT YoY

Optimization of supply feed to benefit from structural growth in highly complex PGM-containing materials

Acceleration of environmental investments (€25m per annum)

#### 200 100 255 2014 2018 2020 \*excluding discontinued operations

514

#### Record adjusted EBIT in 2020

Adj. EBITDA\* steadily growing from € 405m in 2014 to € 804m in 2020

Average ROCE 15%+ target: Steady ROCE increase through 2018; average capital employed nearly doubled over Horizon 2020

Million of Euros

600

500

400

300

**ADJUSTED EBIT\*** 

#### Double the earnings Objective achieved in 2018, 2 years ahead of target

536



#### A focused and balanced portfolio Through simplification and targeted investments



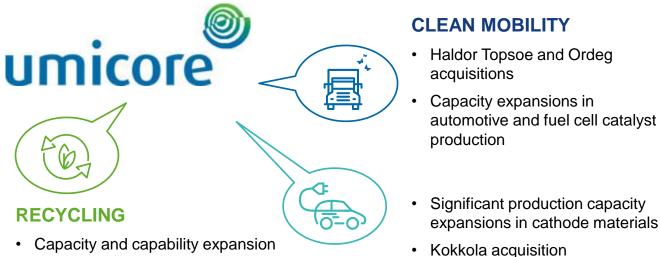
2016: sale of Zinc **Chemicals** 

2017: sale of **Building** Products and large area coating activities of Thin Film Products

2018: sale of European activities of Technical **Materials** 

> Production footprint from 66 to 47 sites

Complemented with selected acquisitions and investments, to focus on clean mobility & recycling



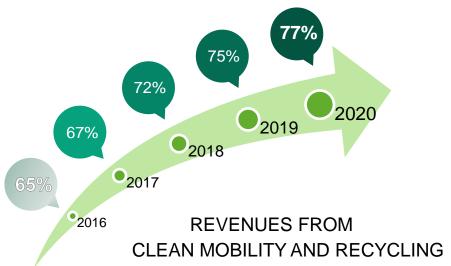
- Multi-year investments in safety and environmental performance of Hoboken plant

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#### Sustainability is in our DNA Value chain and society

Gold & silver certified conflict-free by LBMA

Responsible custody/sourcing certified by RJC for platinum, palladium & rhodium Founder of Global Battery Alliance (GBA) Promotor of Battery Passport project of GBA



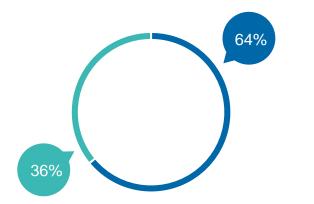


First **Platinum Medal** by EcoVadis (rated since 2013)

4.1% of cobalt used from recycled origin



#### Sustainability is in our DNA Eco-efficiency



64% Secondary & end-of-life materials36% Primary materials

38 energy efficiency projects at26 sites accounting for

95% of our energy consumption







#### Sustainability is in our DNA Great place to work

Very high retention rate at 96% globally

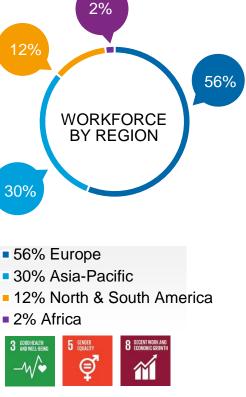
Increased focus on Diversity & Inclusion with:

- 30% of managers recruited being women in 2020
- Increase of women in management roles and in senior management positions (23% and 10.7% respectively in 2020)
- 74 nationalities employed at Umicore

Colleagues remained connected through the digital workplace during the pandemic

83% of sites without LTAs

#### 10,859 colleagues in 33 countries



SUSTAIN





## We see it as our mission to be an industry leader in sustainability

#### Let's go for zero

The new strategy builds on 20 years of achievements.

Our new ambitions are truly bold. We are raising the bar, both for ourselves and our industry.



Net Zero GHG. Zero regrets. Endless possibilities.

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#### -20% GHG emissions by 2025 -50% GHG emissions by 2030 vs. 2019

Full disclosure on environmental impact

100% sustainable supply

-25% diffuse emissions by 2025 vs. 2020

with continuous improvement on metal emissions to air & water

No work-related injuries

No occupational exposure excess rate

**100%** Safety induction for new hires

Safety leadership training

100% Process Safety Standards compliance

Zero

harm

Net **Zero** GHG emissions by 2035

> Zero regrets

Switch to renewable energy

Continued process, materials & energy efficiency

**Carbon neutral growth** 

Sustainability-linked remuneration at all management levels

Increased non-European representation in management teams by 2025

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Gender parity in management as soon as possible with 35% women in management by 2030

**Pay Equality** 

Wellbeing for all employees

Zero

inequality

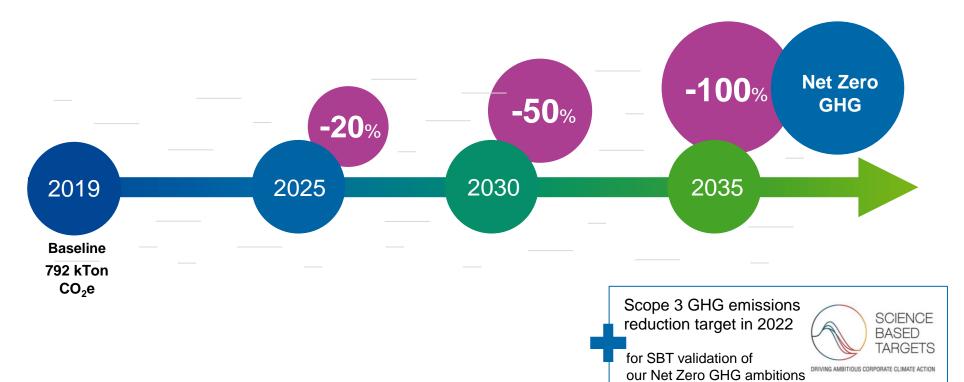
Net Zero GHG. Zero regrets. Endless possibilities.

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#### Our ambitious commitment:

#### net zero GHG scope 1 & 2 emissions by 2035



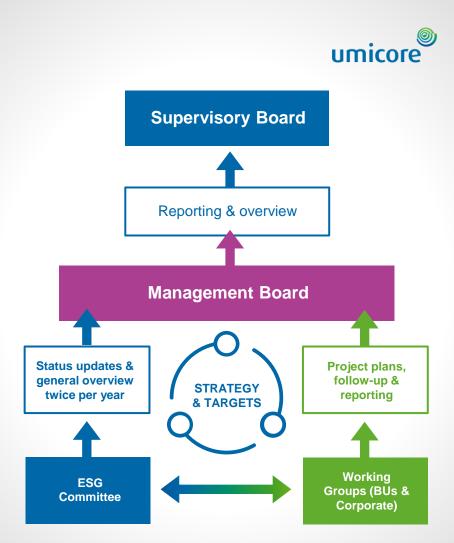
### Governance ESG Committee

ESG on the agenda of both the Management Board and the Supervisory Board

Internal advisory body **convened by the Management Board** to coordinate and support the ESG ambitions

Chaired by the ESG Communications Director brings experts and leads from across the Group to activate and report on **Umicore's ESG performance** and on **progress against strategic ambitions** 

In addition to ongoing feedback, provides the Management Board with half- and full-year reports



#### Governance

2

#### Supporting our ambitions and increasing disclosure

- INCREASED TRANSPARENCY
  - ESG governance
  - Sustainability-linked remuneration

## FULL DISCLOSURE

- Including on Scope 1, 2, 3 emissions and water use
- Materiality
- Expanding use of frameworks in reporting beyond GRI, including EU taxonomy

#### ESG RISKS

3

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- Pursuing SBTi validation of our Net Zero approach
- Support **TCFD** and begin working on an alignment for Umicore
- Defining ambitions and targets on water use and Scope 3 emissions reductions in 2022

#### SUSTAINABILITY-LINKED FUNDING

• Favoring sustainable instruments



#### **Maximizing positive impact**

Sustainability at Umicore is not only about minimizing the impact of our industrial operations, but first and foremost about creating a positive impact on society by harnessing all our capabilities and bringing solutions to address key societal challenges, today and tomorrow.





## **Business Group Overview**

Catalysis





| Automotive<br>Catalysts                 | A world leader in emission control catalysts for light-duty and heavy-duty vehicles and for all fuel types.  | Pt Pd Rh                      |
|---|--|-------------------------------|
| Precious<br>Metals<br>Chemistry         | Develops and produces metal-based catalysts used in chemistry, life sciences and pharmaceutical applications.  | Pt Pd Ru Rh<br>Ag Ir Au Co Ga |
| Fuel Cells &<br>Stationary<br>Catalysts | Combines Umicore's fuel cell catalyst activities and smaller stationary catalyst activities (marine, power generation,) building on a strong technology portfolio. | Pt Ir                         |





We develop technologies which allow our customers to meet automotive emission legislation at the lowest Total Cost of Ownership

Complete<br/>catalyst systems<br/>to reduce exhaust<br/>gas emissionsImage: Complete<br/>point of the systems<br/>to reduce exhaust<br/>to reduce exhaust<br/>to reduce exhaust<br/>gas emissionsImage: Complete<br/>point of the systems<br/>to reduce exhaust<br/>to reduce exha



People engagement Operational excellence



Global manufacturing & technical footprint



## Automotive Catalysts Production Footprint



#### 17 plants in 14 countries, 9 R&D / tech. centers in 7 countries







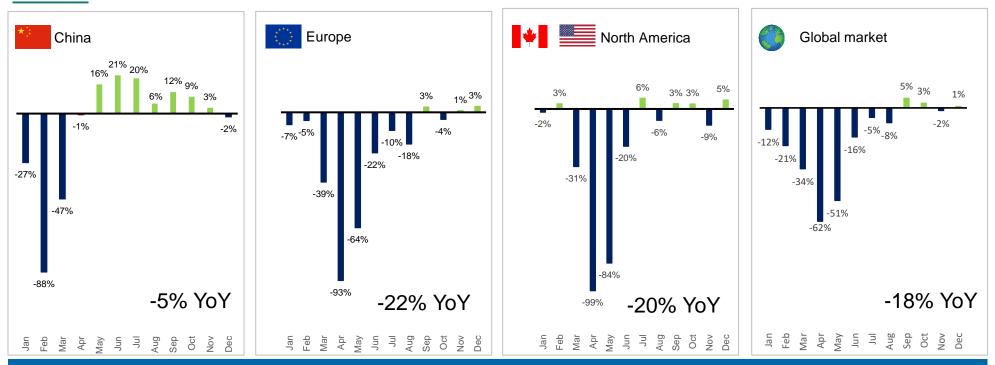
Sustained investments in product and process innovation Ramp-up of new plant for **fuel cell catalysts** in Korea

Capacity expansions to support growth of Automotive Catalysts in LDV and HDD in China Rationalization of production footprint and savings in manufacturing and SG&A costs

### COVID-19 outbreak: significant impact on automotive industry



FY 2020 YoY evolution of passenger car production across all powertrains (source: IHS & Umicore - 31/12/2020)



H1: shut down of car OEM's assembly lines and dealerships in key regions as a result of government imposed lock-downs H2: pick-up in global car demand, albeit with discrepancies between regions in terms of timing, speed and intensity of the recovery



#### Catalysis FY 2020 performance

Revenues -7% and Adj. EBIT -17%; reflecting severe impact from the pandemic in H1

#### Automotive Catalysts

Revenue decline much lower than global car market contraction

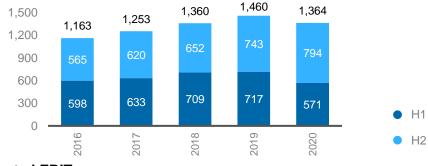
Disproportionate benefit from market recovery in H2 Outperformed LDV market in China and Europe Higher sales of catalysts for HDD applications Cost savings (footprint adjustments + operational excellence initiatives)

#### **Precious Metals Chemistry**

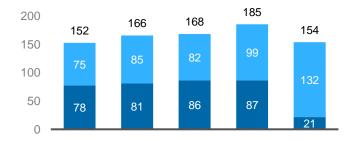
Revenues down due to COVID-19 impact on automotive industry

Continued strong demand for fuel cell catalysts

#### REVENUES



#### Adjusted EBIT



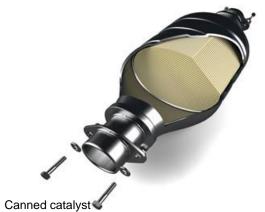
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Catalyst elements





Test bench



Installation stationary DNox catalyst



Bad-Säckingen plant AC, Germany



Nowa Ruda plant AC, Poland



## **Business Group Overview**

**Energy & Surface Technologies** 



### Energy & Surface Technologies



| Rechargeable<br>Battery<br>Materials | A leading cathode material supplier for lithium-ion rechargeable<br>batteries used in electrified vehicles and portable electronics. Also<br>includes battery recycling. | Ni Co<br>Li Mn       |
|--------------------------------------|--|----------------------|
| Cobalt &<br>Specialty<br>Materials   | Refines and recycles cobalt and nickel; produces cobalt and nickel specialty chemicals for a wide range of applications (incl. tires, catalysts, surface treatment).     | Re Co Ni<br>W Ta Cu  |
| Metal<br>Deposition<br>Solutions     | Supplies precious metal electrolytes & processes for technical, functional and decorative applications.  | Au Ag Rh<br>Ru Pd Pt |
| Electro-Optic<br>Materials           | Supplier of products for thermal imaging as well as wafers for space solar cells and high brightness LEDs, chemicals for fiber optics and thin film applications.        | Ge<br>Sb Se          |

#### (ª 0-0)

## Rechargeable Battery Materials: business model umicore®



Product innovation based on strong application know-how



Process innovation fuels productivity improvements while maintaining highest quality standards (stringent automotive standards)



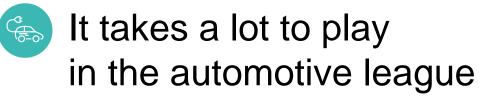
Established industrial footprint close to the customer



Strong industrialization capabilities building on historical Umicore key competences



Integrated process flows with guaranteed access to critical raw materials allows **an agile market approach** 



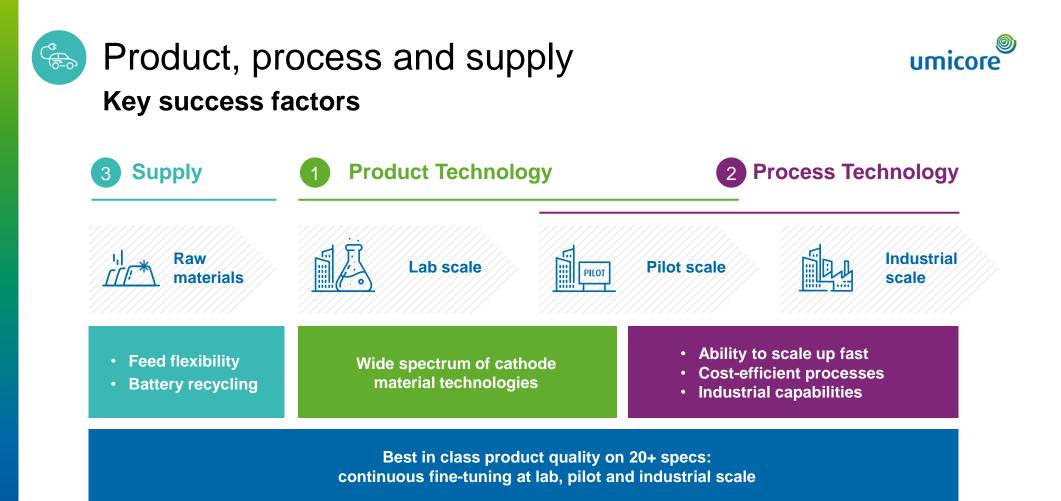
### Car OEMs need :

High quality cathode materials

- ... custom made for different types of xEVs
- ... in massive volumes
- ... at the highest speed and flexibility
- ... at a competitive price
- ...without any sustainability image risk.

- excellent product quality on 20+ specs
- > wide spectrum of cathode material technologies
- > industrial capabilities
- > ability to scale up fast
- > cost-efficient processes
- > ethically sourced materials

It takes product technology, process technology and supply





# Cathode material specs to fulfil cell performance specs





# Cathode material **product specs**

- Particle size
- Morphology
- Composition
- Purity

- Packing density
- Porosity
- Consistency
- and more...



# Cathode material **performance specs**

- Capacity
- Power (charge/discharge)
- Cycle life

- SafetyCharge
  - Charge efficiency
- and more...

Tailoring cathode material characteristics to the cell specs requires:

Fundamental chemistry knowhow to design the right product composition during lab phase Ability to further enhance the product designs during the qualification cycles in pilot phase



# **Rechargeable Battery Materials**

### Expansion projects timeline

| Year                                    | 2016   | 2017                               | 2018 | 2019   | 2020                   | 2021       | 2022        | 2023 |
|---|--|------------------------------------|------|--|------------------------|------------|-------------|------|
| EUR 160 million<br>announced April 2016 |  | rownfield in Cl<br>reenfield in Ko |      | Com  | pleted on a            | accelerate | ed schedule |      |
| EUR 300 million<br>announced May 2017   | Significant scale effects that benefitted 2018 margins |                                    |      |  |                        |            |             |      |
|   |  |                                    |      | -  | reenfield in ompetence |            |             |      |
| EUR 660 million<br>announced Feb 2018   |  |                                    |      | Significant upfront costs in 2019-2021.<br>Commissioning of competence center in 2019.<br>China greenfield: ramp up of new capacity adjusted to pace<br>of demand.<br>Poland greenfield plant under construction, commissioning<br>end of H1 21 and start of commercial production in Q4 21. |                        |            |             |      |

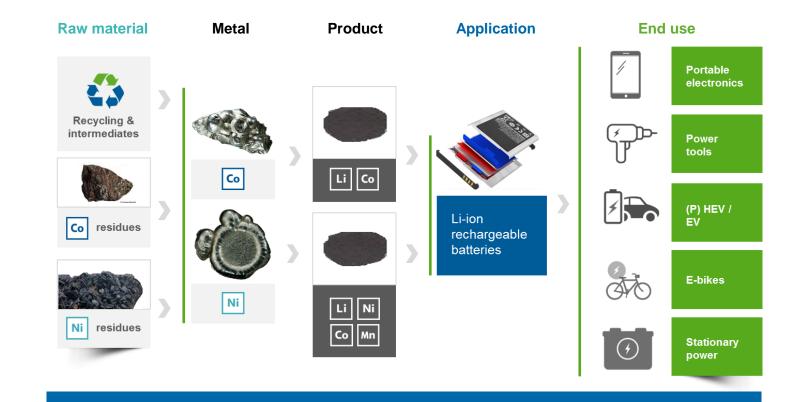
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## Access to raw materials Unique integration in the value chain





Umicore

Flexibility in supply feed, high speed to market and responsiveness to customer needs



# Access to raw materials





Umicore

- Umicore is fully aligned with OECD Due Diligence for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas
- Certified clean and ethical supply to our customers
- Urban mining indispensable for global electrification of transportation
- Proven industrial capabilities for all types and formats of Li-ion batteries
- Patented recycling technology
- High recovery rates for lithium, cobalt, nickel and copper
- Highest environmental standards

Flexibility in supply feed, high speed to market and responsiveness to customer needs





# E&ST – major milestones in 2020



# Push towards electrification stronger than ever

EU: ambition of zero-emission mobility and commitment to increasingly stringent CO2 emission targets

China: extension of NEV subsidy plan extended and higher NEV penetration rate (20% by 2025, 50% by 2035)

# Progress with strategic expansion in Europe

Ongoing construction of greenfield plant in Poland, despite incurred delay of 6 month as a result of COVID-19 lock-down measures imposed by governments

# Step-up in R&D expenditures

Higher R&D expenditures reflecting the higher spend on new product and process technologies in battery materials



# EV battery demand evolution



Evolution global EV LDV battery demand (GWh)



Global EV battery market in 2020 up 17% to 137 GWh, driven by Europe

Regional differences in demand patterns:

Little year-on-year growth in China, well below industry anticipations

More than doubling of demand in Europe driven by CO2 Directive

Contrasting evolution in China with demand dropping in H1 2020 and some recovery starting at year-end 2020



# E&ST FY 2020 performance



Revenues -15%; Adj. EBIT -59%; severe COVID-19 impact and significant negative operating leverage

#### **Rechargeable Battery Materials**

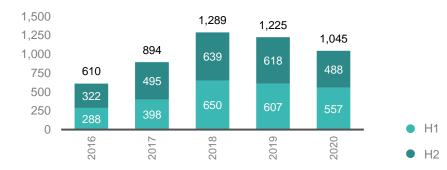
Lower cathode materials revenues: higher NMC volumes for EVs; lower LCO and ESS volumes Pricing pressure, underutilized capacity in China Higher fixed costs related to expansions

#### **Cobalt & Specialty Materials**

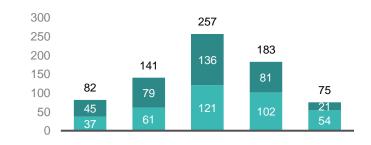
Lower revenues reflecting impact of COVID-19 Lower contribution from refining & recycling activities; reduced demand for cobalt and nickel chemicals

**Electroplating** recorded slightly higher revenues; revenues in **Electro-Optic Materials** decreased

#### REVENUES



#### Adjusted EBIT



million

# Impressions



EV car battery pack









RBM Cheonan production sites, Korea



# **Business Group Overview**

Recycling

| Precious Metals<br>Refining   | Operates the world's most sophisticated precious metals recycling facility<br>and recovers 17 precious and other valuable metals from complex waste<br>streams. |
|-------------------------------|---|
| Precious Metals<br>Management | Services for hedging, leasing, purchasing and sale of precious and platinum group metals to internal and external customers                                     |

Jewelry & Industrial Metals

Supplier of precious metals based products for jewelry and industrial applications, recycler of jewellery and production scrap and producer of platinum-based equipment for the glass and chemical industries.





Ag Pt Au Ir

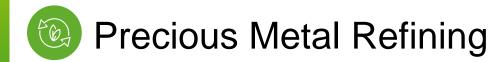
Ag Te Sb Ir Pt Bi

PbAuSnInAsNiSeRuPdRhCu

Ag Au Pt

Pd

Ru Pd Rh





Largest and most complex precious metals recycling operation in the world





# Leading refiner of 17 different metals

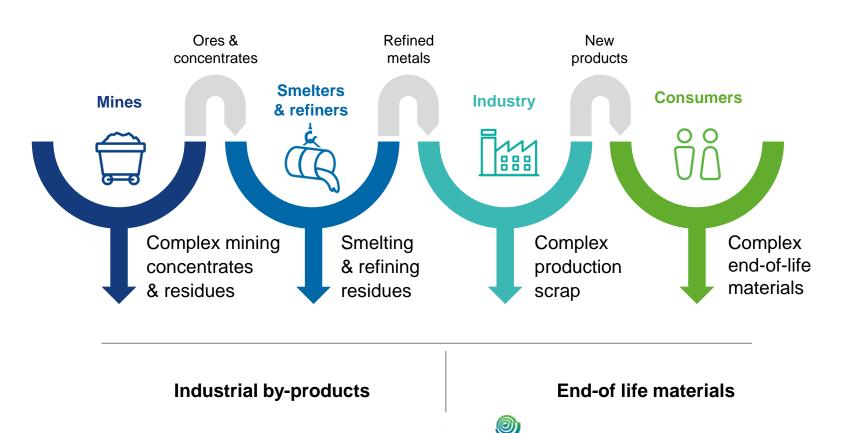
Processes more than 200 different types of raw materials





World class environmental and quality standards The value chain of metals





Un

Precious Metals Refining





Main revenue drivers

| Treatment & refining<br>charges | Metal yield              |  |  |
|---------------------------------|--------------------------|--|--|
| Treatment charges are           | Umicore assumes the risk |  |  |
| determined, among other         | of recovery above or     |  |  |
| criteria, by the complexity     | under the contractually  |  |  |
| of the materials                | agreed recovery rate     |  |  |









Systematic hedging of transactional exposure

Depending on market conditions hedging of (part of) structural metal price exposure through contractual arrangements

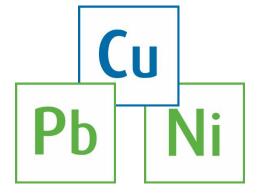
Impact on working capital is mitigated by toll-refining – metals remain property of the supplier during treatment







**Umicore is unique** due to its proprietary complex flowsheet that combines three metallurgical streams



#### <u>This enables</u>

| Flexibility to treat<br>a broad range of<br>input materials | Recovery &<br>valorization of the<br>most metals | Ability to optimize<br>feed and<br>therefore<br>profitability | Scope to broaden<br>to new types of<br>materials in future |
|---|--|---|--|
|---|--|---|--|

- Umicore technology guarantees environmentally friendly processing, a high yield and a more competitive cost
- Umicore introduced its unique Ultra High Temperature technology for Battery Recycling more than 5 years ago



# Recycling – major milestones in 2020



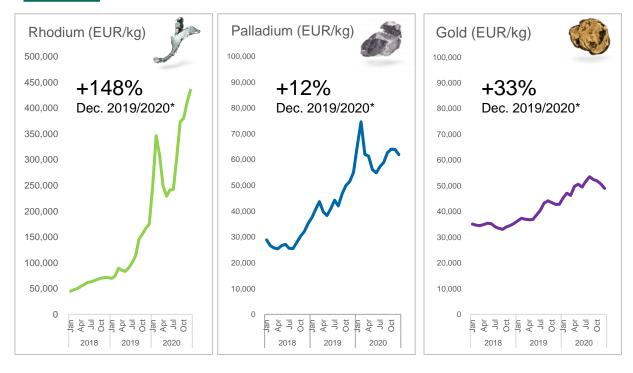
Leveraging **unique recycling technology** to treat high complex, PGM rich, materials Launch of multi-year investment plan to **further improve robustness** of the Hoboken operations Continued investments to sustain and improve the **environmental performance** of the plant



# Recycling FY 2020 performance



#### An exceptional metal price environment, in particular for rhodium



Historically high and volatile precious and PGM price levels in 2020, in particular for rhodium.

Rhodium price surged in H2 20 in a context of tight supply and high demand from the car industry as a result of increasingly stringent emission norms.

Current prices for precious and PGM metals already well above the average received prices in 2020.

#### Source: Umicore \*Comparison of average metal rates December 2019 vs December 2020



# Recycling FY 2020 performance



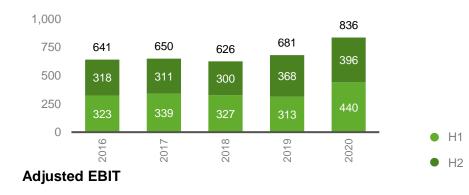
Revenues +23%; Adj. EBIT +92%; higher metal prices and to a lesser extent favorable trading conditions and supply mix

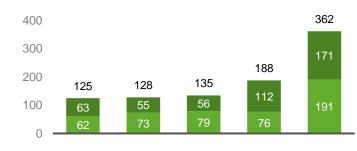
#### **Precious Metals Recycling**

- Higher metal prices, particularly for PGMs
- Supportive supply environment
- Supportive trading conditions
- Higher processed volumes (vs. extended maintenance in '19)

#### Increased Jewelry & Industrial Metals revenues Substantial increase in earnings contribution from Precious Metals Management

#### REVENUES





million €









PMR Hoboken recycling plant, Belgium



# Financial review FY 2020

# Key figures FY 2020



| REVENUES<br>€ 3.2 bn<br>-4% YoY  | Adjusted EBIT<br><b>€ 536 m</b><br>+5% YoY | Free Operating Cash Flow<br>€ 167 m (- € 39 m in 2019)<br>Net debt at € 1,414 m<br>Net debt / LTM Adj. EBITDA 1.76x |  |
|--|--|---|--|
| Adjusted NET PROFIT<br>(Group share) € 322 m                                 | Adjusted EBITDA<br><b>€ 804 m</b>          | CAPEX <b>€ 403 m</b>  |  |
| Adjusted EPS € 1.34<br>Proposed gross annual dividend of<br>€ 0.75 per share | +7% YoY                                    | ROCE 12.1%  |  |

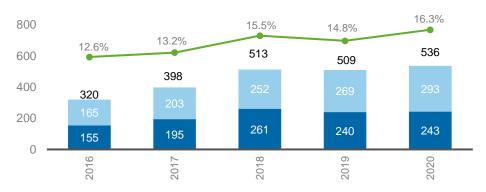
#### **Record earnings in unprecedented conditions**

Note: All references to revenues in this document refer to revenues excluding metals (all revenue elements - value of purchased metals)

# Record Adj. EBIT(DA) and margins



#### Adj. EBIT & Adj. EBIT margin



#### Adj. EBITDA & Adj. EBITDA margin



# Record adj. EBIT (€ 536 m) and record adj. EBIT margin

Stellar adj. EBIT growth in Recycling more than offset decreases in Catalysis and E&ST.

Includes € 24 m higher D&A charges year on year from recent investments and acquisition.

Strong rebound in Catalysis with 2H adj. EBIT, up 34 % year on year.

Record adj. EBIT margin driven by higher metal margin in Recycling.

# Record adj. EBITDA (€ 804 m) and record adj. EBITDA margin

Strong operating cash flow with highest adjusted EBITDA contribution in history.

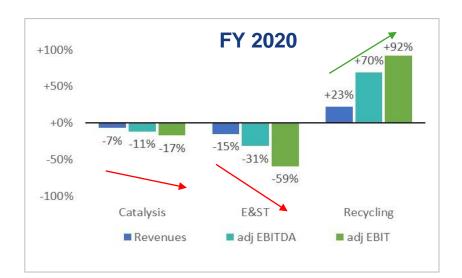
Adj. EBITDA up 7 % year on year vs + 5 % for adj. EBIT.

Adj EBITDA margins more resilient across business groups than adj. EBIT.

Group, excluding discontinued activities, million €

### Pronounced operating leverage effects





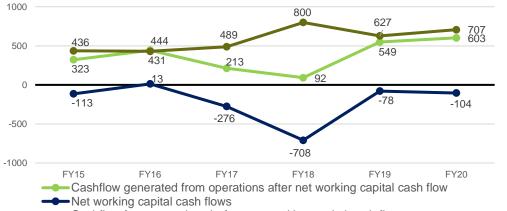
| Group ( | YoY delta in %) |
|---------|-----------------|
|---------|-----------------|

|             | 1H 2020 | 2H 2020 | FY 2020 |
|-------------|---------|---------|---------|
| Revenues    | -4%     | -3%     | -4%     |
| Adj. EBITDA | +5%     | +8%     | +7%     |
| Adj. EBIT   | +1%     | +9%     | +5%     |
|             |         |         |         |



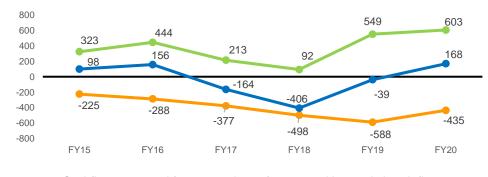
## Increase in free operating cash flows

million €, continued operations only



-Cashflow from operations before net working capital cash flow

million €, continued operations only



Cashflow generated from operations after net working capital cash flow
Capex + capitalized development expenses
Free cashflow from operations



Cash flow from operations before changes in working capital up 13 % at € 707 m

Increase in cash working capital of € 104 m mostly driven by higher PGM prices

Cash working capital increase mostly in Catalysis (Recycling to a lesser extent); decrease in E&ST

Cash flow from operations after working capital up 10 % at € 603 m

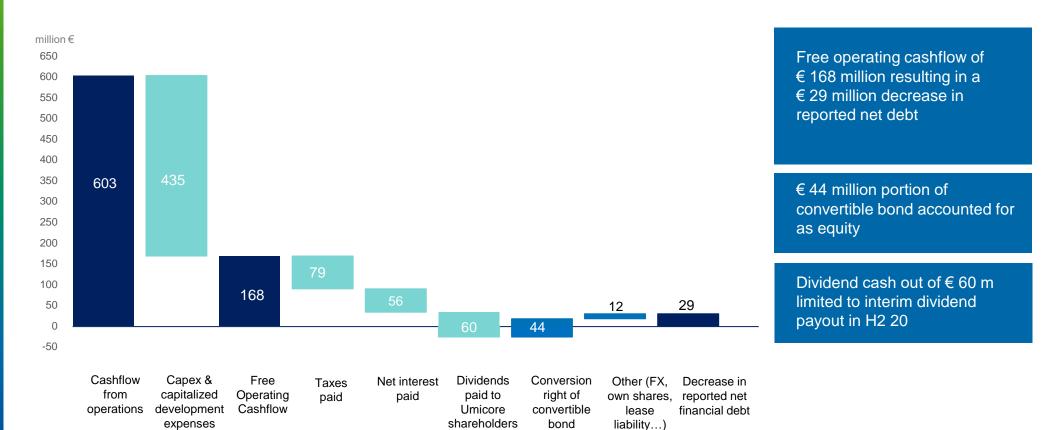
# Free cash flow from operations up from - € 39 m in 2019 to € 168 m

Highest amount in recent years

Selective capex spending in view of market context (€ 403 m vs € 553 m in 2019)

### Net cash flow bridge





recognized in equity

63

### Strong funding base

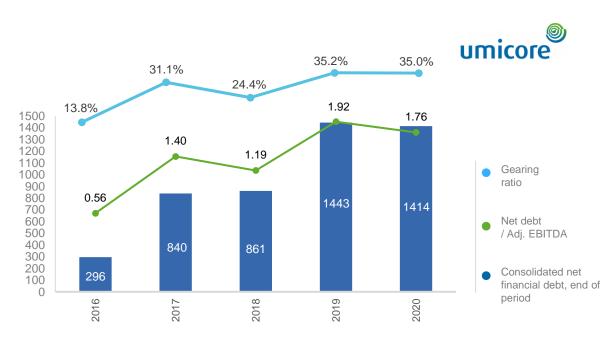
Stable net financial debt of € 1,414 m, slightly below the level of end 2019

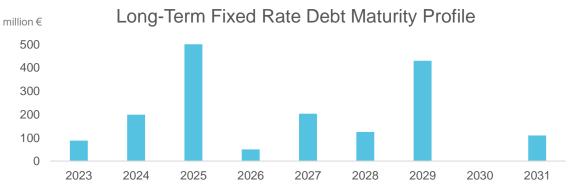
Corresponds to robust credit ratios :

- Net debt / Adjusted EBITDA ratio of 1.76x
- Net gearing ratio of 35%

Further diversification of LT funding base :

- € 125 m 8-year EIB Ioan
- € 500 m 5-year convertible bond







# Outlook

# Q1 2021 Umicore off to a very strong start



### Benefiting from soaring precious metal prices, strong demand across businesses and robust operations



**CATALYSIS** 

Substantially outperformed global car market

- Market share gains in China and Europe LDV
- Favorable mix

Strong demand for China V catalyst technologies in HDD Growth in PMC and FCSC Higher PGM prices Impact of footprint optimization and cost improvements carried out in 2020



**ENERGY & SURFACE TECHNOLOGIES** 

Strong growth of cathode materials sales

Strong demand in Europe, benefiting sales mix

Continued overcapacity in cathode materials industry in China, resulting in pricing pressure

Higher demand in CSM and MDS



Soaring precious metal prices, in particular rhodium

Volume growth and robust operations across BUs and regions

Higher intake of complex PGMcontaining materials

Sustained high demand for investment products and gold recycling in JIM

Favorable trading conditions in PMM

# Umicore set for outstanding performance in 2021 umicore

#### Umicore expects adjusted EBIT for 2021 to approach € 1 billion

based on soaring precious metal prices, strong demand across businesses and robust operations. Compared to 2020, this FY outlook incorporates on a like-for-like basis an exceptional additional contribution of roughly € 250m linked to higher precious metal prices. The guidance also assumes no degradation in demand patterns in the automotive industry or, more generally, in the macro-economic environment, due for instance to the evolution of the pandemic.



#### CATALYSIS

Adjusted EBIT expected to more than double from € 154m in 2020:

- Market share gains in gasoline applications for LDV in China and Europe
- Very favorable platform mix and benefit from continued decline of diesel cars in Europe
- Savings from footprint adjustments and cost improvements carried out in 2020
- Strong demand in PMC and FCS and higher PGM prices



#### ENERGY & SURFACE TECHNOLOGIES

Adjusted EBIT meaningfully up<sup>1</sup> YoY to slightly exceed the February guidance of € 115m:

- Substantial growth in cathode materials for EVs (especially in Europe) and improving mix, more than compensating pricing pressure in China and € 50m fixed costs increase
- Strong demand in EOM, CSM, MDS



Adjusted EBIT very substantially above  $\in$  362m of 2020:

- Exceptionally high metal prices
- Strong growth across business units and regions
- Excellent supply mix
- High contribution from trading



# **Key Investment Considerations**

# Key investment considerations



- Record earnings in 2020 despite challenging market context due to COVID-19, demonstrating the merits of the strategy building on complementary activities
- Well positioned to take advantage of accelerating global megatrends : more stringent emission control, electrification of the automobile and resource scarcity
  - Global presence and unique competences acquired over many years;
  - A technology leader in most key product markets and particularly in automotive catalysts, cathode materials and complex polymetallic recycling;
  - Strong organic growth prospects supported by legislation
- Well-diversified business profile with broad product, end-market and customer base driven by a common theme of sustainability
- Strong track record of and commitment to innovation to maintain competitive lead (R&D spending of ~7% of revenues in 2020)
- **Robust financial performance** across cycles; focus on margin and returns;
- **Strong balance sheet** with recent substantial growth investments
- Experienced board, management team, and clear governance principles

### Forward-looking statements



This presentation contains forwardlooking information that involves risks and uncertainties, including statements about Umicore's plans, objectives, expectations and intentions.

Readers are cautioned that forwardlooking statements include known and unknown risks and are subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the control of Umicore. Should one or more of these risks, uncertainties or contingencies materialize, or should any underlying assumptions prove incorrect, actual results could vary materially from those anticipated, expected, estimated or projected.

As a result, neither Umicore nor any other person assumes any responsibility for the accuracy of these forward-looking statements.



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